

T3 Reply Deck

Purpose

This reply deck is your go-to guide for responding to objections, managing conversations, and maximizing conversions as part of T3 Marketing. With strategies tailored for T3's high-ticket appointment-setting and closing model, this deck ensures you have all the tools you need to book qualified appointments, handle leads effectively, and achieve high commissions.

1. Responding to Objections

“Not Interested”

Gotcha, no problem. I won't pitch you.

(SEND)

Truth is, many of our top earners were skeptical at first because they'd been burnt before. What's holding you back?

(SEND)

“I've Paid for Sales Training Already”

Response 1:

That's great—sounds like you already have an advantage!

Our system is unique: you manage Virtual Assistants, we close the deals, and you earn 50% commissions.

Response 2:

I totally understand! What makes T3 different is that you don't have to rely solely on training—we give you a plug-and-play system to start earning immediately.

“How Much Does It Cost?”

Our packages start at £500 and go up to £2,000, depending on your experience and goals.

Why not take a look at our free training? It'll give you a clear idea of what's possible.

“Do I Have to Pay?”

Yes, but it's an investment in yourself and your earning potential.

Think about it: earning £1,000 per closed deal with minimal upfront costs is a massive return on investment.

“I Don’t Have Time”

No worries—I get it. Would a 15-minute call to break down how this could fit your schedule work?

2. T3’s Selling Points

Why Choose T3?

- High Commissions: Earn 50% (£1,000 per deal).
- Done-For-You System: Virtual Assistants handle outreach; T3 closes the deals.
- Quick Results: Start earning within days of training.
- Proven Process: T3 is the fastest-growing high-ticket sales academy in the world.
- Targeted Support: Work in teams with daily training and guidance.
- Scalable Income: Dedicated partners earn £4,000–£20,000+ per month.
- No Business Needed: All you need is a laptop, internet connection, and the ability to follow a proven system.

3. DM Outreach Scripts

Soft Approach

Hi [Name], I saw we’re in the same group. My company is looking for new setters and closers this week. Are you currently in a remote sales role?

Hard Approach

Hey [Name], I've got a way to earn £10–15K a month without starting a business. Want me to show you how it works?

Follow-Up Questions

1. Have you done any remote work before?
2. What interests you most—high commissions, flexibility, or team support?
3. Are you available to watch a free training video before our next chat?

4. Call Frameworks

Push-to-Call Framework

- Would you be open to a quick call with our T3 sales team to see how we can personalize this for you?
- Awesome! Anything here work for you? (Send calendar link)
- Once you grab a time, let me know so I can confirm!

Call Confirmation Templates

Before the Call

- 24 Hours Before: Hey [Name], just checking to confirm our Zoom call tomorrow. Are we still good?
- 1 Hour Before: Hey [Name], we've got a call in an hour—looking forward to it!

After the Call

- 3 Hours Later: Hey [Name], hope you enjoyed the session! Any questions so far?

5. Social Media Best Practices

Platforms to Use

- Facebook: Join 50+ groups related to high-ticket sales, remote work, and affiliate marketing.
- Instagram: Connect with followers of influencers in these niches.
- LinkedIn: Reach out to professionals interested in online business opportunities.

DM Limits

- Facebook: 10 max messages/hour
- Instagram: 10 max messages/hour
- LinkedIn: 10 messages(or personalized invite)/hour. **All dependent on age of account**

Spamming triggers platform blocks—space out your messages and focus on personalized conversations.

6. Lead Qualification Tips

Target Market

- Age: 21–50
- Interests: Remote work, affiliate marketing, high-ticket sales
- Countries: UK, USA, Canada, Australia, New Zealand, UAE

Qualifying Questions

1. Where are you located?
2. What's your primary reason for exploring high-ticket sales?
3. Are you ready to invest time and effort to scale your income?

7. Advanced Follow-Up Framework

Why Follow-Ups Matter

- 80% of commissions come from follow-ups.
- Many prospects require 5–10 touchpoints before converting.

Follow-Up Example Scripts

1.1 Day Later:

- “Hey [Name], just checking in. Did you have a chance to watch the training?”

2.3 Days Later:

- “Hey [Name], following up—what did you think of the training? Any questions I can help with?”

3.7 Days Later:

- “Hey [Name], still pumped to help you scale your income! Let me know if you’re ready to jump on a call.”

8. T3-Specific Tools and Resources

Virtual Assistants

- T3 VAs handle outreach for you, booking high-quality calls daily.

Training Resources

- Access over 50 training videos through the T3 platform.

Commission Tracking

- Log in to your T3 dashboard to track revenue, commissions, and outstanding amounts owed.

9. Overcoming Advanced Objections

“I Don’t Have Money Right Now”

- I completely understand—it’s a tough spot to be in. Many of our members started the same way, which is why we focus on fast results to help you earn back your investment.

“I’m Not Sure If This Will Work for Me”

- I get it—new opportunities can feel uncertain. But our system is proven, and we’ll work with you to ensure success.

10. Daily Output Targets

Workload for Success

- New Outreaches: 50+
- Follow-Ups: 30+
- Hours Worked: 4–6 per day